



Die **INVESTMENTexpo** ist die Plattform für den direkten Austausch, Diskussionen, Dialoge und Informationsgewinn für Immobilien- und Infrastruktur-Investoren.

Sie ist eine Messe mit:

- Vorträgen, Diskussionen und Case Studies zur künftigen Entwicklung von Immobilien- und Infrastrukturmärkten, Anlageprodukten und Nutzungsarten
- Informationen zu aktuellen politischen, steuerlichen und regulatorischen Fragestellungen
- Ausstellern, die innovative Lösungen für das Management von Immobilien und Fonds vorstellen
- Flächen zum spontanen Austausch und Networking

Die **5. INVESTMENTexpo** bietet gleich zwei Attraktionen als Tagungsorte, die sich direkt gegenüber liegen: Eventlocation ist der ZOO PALAST in Berlin. Darüber hinaus wird das Waldorf Astoria als Tagungshotel und Ort der Abendveranstaltung genutzt (direkt gegenüber des ZOO PALAST).

## PROGRAM

### Registration

8:00 AM - 3:00 PM | Foyer Waldorf Astoria

**Registration** is also possible the day before: From 4 pm - 7 pm in the foyer of the Waldorf Astoria Hotel

*Subject to change due to possible COVID rules of the state of Berlin*

### Welcome

9:30 AM - 9:50 AM | HIH Invest Forum (Kino 1)

### Welcome notes and introduction to the conference app

**Thomas Rücker**, Managing Director, RUECKERCONSULT GmbH

**Prof. Dr. Steffen Sebastian**, Holder of the Chair for Real Estate Finance  
and Deputy Managing Director of the IREBS Institute for Real Estate Management

**Christian Stoschek**, Managing Director, BRAND performance software GmbH

**Lecture: Heroes of the sea**

Life on land affects life in the ocean. SDG 14 calls for oceans, seas and marine resources to be sustainably managed, protected, restored and used.

**Facilitator:**

**Michael Denk**, Geschäftsführer, Quadoro Investment GmbH

**Participants:**

**York Hovest**, National Geographic Book Author

**Presented by**



Quadoro Investment GmbH  
<https://www.quadoro.com/>



SUSTAINABLE REAL ESTATE AG  
<https://sustainable-real-estate.ch/de/home>

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Project and district development

**Project and district development**  
**Two presentations followed by expert discussion:**

Opportunities for urban neighborhoods in the city and on the outskirts. Intelligent ecological concepts in the neighborhood - how do neighborhoods become "green"?

**Discussion leader:**

**Christof Hardebusch**, Managing director, RUECKERCONSULT GmbH

**Participants:**

**Felix Gold**, Managing Director, DIEAG Investmentmanagement GmbH

**Dr. Mario Reimer**, Managing Director, kza.plant GmbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

**Discussion:** Infrastructure special funds were newly introduced with the Fund Location Act 2021 - what has happened since then?

How are infrastructure investment funds designed? What are the plans on the investor side? Which investors are showing an interest in investing?

**Discussion leader:**

**Robert Guzialowski**, Head of Business Development Real Assets, HANSAINVEST Hanseatische Investment-GmbH

**Participants:**

**Dominik Barton**, Geschäftsführender Gesellschafter, Barton & Co. GmbH

**Torsten Doyen**, Vorstand, Chief Institutional Business Officer, DIC Asset AG

**Nils Driemeyer**, Finance Director, Luxcara GmbH

**Andrea Lehmann-Gutermuth**, Managing Director, Selinus Capital Advisors GmbH

HIH Invest Forum (Kino 1)

Category: Market and use

**Presentations and discussion:**

North America: A market overview of key real estate markets in the U.S. and Canada. Managers discuss their investment approaches for residential, office, logistics and retail.

Who is the "better" manager for German investors? German managers with US or Canadian expertise or original North American management companies?

**Keynote speech US Real Estate Markets**

**Daniel W Baker**, Vice Chairman / Managing Director Central US, CBRE, Inc.

**S. Chandler Sims II**, Senior Vice President, CBRE, Inc.

**Keynote Speech Canadian Real Estate Markets**

**Todd Bechard**, Partner / Managing Director, RECan Global GmbH

**Discussion leader:**

**Dr. Insa von Jürgensonn** MRICS, Managing Partner, Northbound One GmbH & Co. KG

**Participants:**

**Daniel W Baker**, Vice Chairman / Managing Director Central US, CBRE, Inc.

**Ugo Bizzarri**, CFA, Managing Partner & CEO, Hazelview Investments Inc.

**Todd Bechard**, Partner / Managing Director, RECan Global GmbH

**Dr. Gisbert Beckers**, Founding Partner, GAR German American Reality GmbH

**Matthias Huesmann**, Head of Portfolio Management Real Estate, Ärzteversorgung Westfalen-Lippe

**Shawn Lese**, Chief Investment Officer and Head of Funds Management, Nuveen Real Estate

**S. Chandler Sims II**, Senior Vice President, CBRE, Inc.

INTREAL Forum (Kino 3)

Category: Investment strategies

**Part 1**

**Lecture: The current fund barometer - what are the current investor strategies?**

**Dr. Sven Helmer**, MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH

**Sponsors**



Lagrange Financial Advisory GmbH

## Part 2

### Lecture: Charging structures of German and international funds - a comparison

**Frank Müller**, Attorney at Law, Partner, Mc Dermott Will & Emery, Attorneys at Law Tax Advisors LLP

#### Sponsors



McDermott Will & Emery Rechtsanwälte Steuerberater LLP  
<https://www.mwe.com/>

11:45 AM - 12:15 PM

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Society

**\*\* Unfortunately this programme item is cancelled\*\***

#### Lecture: Clean water

Solutions for obtaining clean drinking water in developing countries and water quality and reclamation in real estate.

SDG 6 calls for clean water and sanitation. A practical example of availability and sustainable water management.

**Alexander Lattmann**, CEO, Blueplanet Investments AG

HANSAINVEST Forum (Kino 2)

Category: Real Estate, Infrastructure and Alternatives

#### Lecture: Alternative investments in times of crisis

Are alternative investments really a good protection for the institutional portfolio? An empirical analysis of various alternative investments in the biggest crises of the last 40 years.

**Christoph Junge**, Head of Alternatives, Velliv, Pension & Livsforsikring A/S, Denmark

HANSAINVEST Forum (Kino 2)

Category: Project and district development

#### Lecture: North America

Investment structures for German institutional investors in Canada and the USA.

#### Participants:

**Dr. Marie-Theres Rämer**, Partner, DLA Piper UK LLP

#### Sponsors



DLA Piper UK LLP

INTREAL Forum (Kino 3)

Category: Market and use

#### Lecture: Real Estate Investments in Asia

**Simon Treacy**, CEO Private Equity Real Estate, CapitaLand Investment Limited

#### Sponsors



CapitaLand Investment Limited

#### Lunch und Networking

12:25 PM - 1:20 PM | Four restaurants to choose from

#### **Time for exchange and conversation**

We will be happy to welcome you to one of the locations below:

PHO Noodlebar (10:00 - 17:30 Uhr)

ZooBa (10:00 - 17:30 Uhr)

Jim Block (10:00 - 17:30 Uhr)

ROCA (11:00 - 15:00 Uhr)

Catering from Waldorf Astoria (in the tent in front of the Zoopalast) (11:00 - 15:00 Uhr)

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Market and use

**Discussion: Logistics Expert panel**

How is de-globalization changing the logistics market?

Is de-globalization even possible? What are the implications for supply chains and logistics hubs? What would have to happen in Germany and Europe to link production and supply chains closer to their own economies?

**Discussion leader:**

**Christian Paulsen**, Manager Indirect Investments, Generali Real Estate S.p.A.

**Participants:**

**Christopher Garbe**, Geschäftsführender Gesellschafter, GARBE Industrial Real Estate GmbH

**Niklas Brouns**, Expansion Deutschland, Picnic GmbH

**Mathias Leidgeb**, Geschäftsführender Gesellschafter, Palmira Capital Partners GmbH

**Andreas Wesner**, Vorstand und Vorstandssprecher, Catella Real Estate AG

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

**Keynote and discussion:**

Investments in renewable energy - opportunities and risks of an asset class: One year after the energy crisis: which infrastructure investments in the energy sector have gained acceptance and what are the stumbling blocks? Direct or indirect and in which countries are the investment opportunities? Which energy sources are in focus? Contract design, maturities and returns.

What are the opportunities and risks of energy investments? A look at utilization contracts, maturities and yields. Which energy sources are the focus of asset managers and investors?

**Discussion leader:**

**Christian Moersch**, Executive Board, HANSAINVEST LUX S.A.

**Keynote:**

**Alexander Lehen**, Attorney, partner, Arnecke Sibeth Dabelstein Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

**Participants:**

**Eberhard Haug**, Director Asset Management - Liquid Investments, Finance, M&A and Investor Relations, EnBW Energie Baden-Württemberg AG

**Markus W. Voigt**, Geschäftsführender Direktor, AREAM Group SE

**Holger Pfleger**, Chief Representative, FOM Invest GmbH

**Alexander Lehen**, Rechtsanwalt, Partner, Arnecke Sibeth Dabelstein Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB

HIH Invest Forum (Kino 1)

Category: Politics and regulation

**Discussion: One year after the energy transition - the big energy roundtable**

How have the gas price and electricity price brakes worked and functioned? What subsidies will there be for the production and use of renewable energies and what does the industry expect in terms of cost distribution between owners and users?

**Discussion leader:**

**Iris Hagdorn**, Head of Sustainability, HIH Invest Real Estate GmbH

**Participants:**

**Aygül Özkan**, Deputy Chief Executive Officer, ZIA Zentraler Immobilien Ausschuss e.V.

**Jochen Schenk**, Vorsitzender des Vorstandes, Real I.S. AG

**Prof. Dr.-Ing. Viktor Grinewitschus**, Professor for technical building equipment and energy issues in the real estate industry, EBZ Business School GmbH

INTREAL Forum (Kino 3)

Category: ESG - Environmental, Social and Governance Management

**Keynote presentation and discussion: Inventory**

How have we progressed since INVESTMENTExpo 2022 with the Taxonomy and its implementation?

**Keynote:**

**Dr. Kati Beckmann**, Partnerin, Greenberg Traurig Germany, LLP

**Discussion leader:**

**Dr. Kati Beckmann**, Partnerin, Greenberg Traurig Germany, LLP

**Participants:**

**Christoph Schulte**, Treasury team leader, Pax-Bank eG

**Dr. Bernd Wieberneit**, Managing Director, FOM Invest GmbH

**Prof. Dr. Robert Göötz**, Geschäftsführer, Real Blue Kapitalverwaltungs-GmbH

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Market and use

**Discussion:**

Retail - future of the inner cities  
What are the solutions for inner-city retail real estate?

New concepts for resuscitation under discussion

**Discussion leader:**

**Susanne Klaußner MRICS**, Managing Partner, DIR Deutsche Investment Retail GmbH

**Iris Schöberl**, Managing Director Germany & Head of Institutional Clients, CT Real Estate Partners GmbH & Co. KG

**Manuel Jahn**, Managing Director, Habona Invest Consulting GmbH

**Dr. Carsten Fischer**, CEO / Company Founder, VALUES. Real Estate Holding GmbH

**Markus Schmitt-Habersack**, Managing Director, ECE Real Estate Partners GmbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

**Discussion: Decarbonization strategies for existing properties.**

What solutions are available for residential, office, retail and logistics properties? What solutions does the construction industry offer? What will happen to properties in peripheral communities that have not been the focus of redevelopment so far?

**Discussion leader:**

**Dr. Joachim Lohse**, Managing Director, ZIA Zentraler Immobilien Ausschuss e.V.

**Participants:**

**Dirk Bratschke**, Head of Real Estate, Vibro Group

**Dirk Hasselbring**, Managing Director, d.i.i. Deutsche Invest Immobilien AG

**Peter Finkbeiner**, CEO, Primonial REIM Germany AG

**Christoph Gutknecht**, Managing Director, United Climate ESG Consulting GmbH

**Sponsors**



Primonial REIM Germany AG

HIH Invest Forum (Kino 1)

Category: Market and use

**Impulse lecture and discussion: Europe**

Where and in which types of use is it worth investing today?  
Experts discuss investment strategies, destinations and uses.

**Discussion leader:**

**Sascha Pinger**, Managing Director, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)

**Keynote:**

**Mika Matikainen**, Managing Partner, CapMan Real Estate Oy

**Participants:**

**Mika Matikainen**, Managing Partner, CapMan Real Estate Oy

**Philip La Pierre**, Head of Europe, LaSalle Investment Management

Kapitalverwaltungsgesellschaft mbH

**Gerhard Lehner**, Managing Director und Head of Fund Management Germany, Savills Investment Management (Germany) GmbH

**Christina Ofschonka**, Managing Director & Head of Fund Management, AEW Invest GmbH

INTREAL Forum (Kino 3)

Category: ESG - Environmental, Social and Governance Management

**Discussion: Solutions for measuring ESG parameters:**

data collection, benchmarks, certificates and monitoring.

Managers, digitization and construction experts discuss requirements, opportunities and the state of the art.

**Discussion leader:**

**Holger Hosang**, Managing Partner, Sonar Real Estate GmbH

**Participants:**

**Marc Blaser**, Relationship Manager, Sustainable Real Estate AG

**Ahmet Kurum**, Head of Technical Assetmanagement, Real I.S. AG

**Thomas Heidelberger MRICS**, Managing Director, REICON Consulting GmbH

**David Broussard**, Leiter der Abteilung Nachhaltigkeit International, ISG Deutschland GmbH

**Marc Mockwitz**, Managing Director, Cloudbrixx GmbH

**Presented by**



ISG Deutschland GmbH



Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Market and use

**Discussion: Trade and expansion strategies from a user perspective.**

A conversation with food and non-food expansion managers.

**Discussion leader:**

**Jörn Burghardt**, Managing Director, GPEP GmbH

**Participants:**

**Christian Schneider**, Head of Expansion REWE, REWE GROUP  
**Christopher Schardt**, CEFA, Leiter Expansion Außendienst Südwest, Dirk Rossmann GmbH  
**Martin Eilbacher**, Investment Manager Real Estate, Investment Real Estate (KI), SV Savings Banks Insurance  
**Henrik Stohr**, Head of Standortentwicklung PENNY National, PENNY Markt GmbH  
**Stefan Berg**, Key Account Manager Germany, Action Deutschland GmbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

**Impulse lecture for differentiation and discussion: Data Center, Life science and research real estate**

Specialized real estate or infrastructure investment?

What special features have to be taken into account in development, operation, financing and investment? Are there already specialized investment products?

**Discussion leader:**

**Symon Godl**, Group Asset Management Officer, Deutsche Finance Group

**Keynote:**

**Symon Godl**, Group Asset Management Officer, Deutsche Finance Group

**Participants:**

**Karsten Müller-Uthoff**, Consultant, advisory board and supervisory board member at various asset management companies  
**Sebastian Dooley**, Senior Fund Manager, Principal Global Investors (EU) Limited  
**Berthold Becker**, Managing Director, TSC Real Estate Germany GmbH  
**Patrick Brinker**, Head of Real Estate Investment Management, Hauck Aufhäuser Lampe Privatbank AG

**Presented by**



Deutsche Finance Group

HIH Invest Forum (Kino 1)

Category: Market and use

**Discussion Affordable Housing**

Conflicting with investor interests? What are the opportunities and risks of investing in residential real estate in the mid-range and lower rental segments?

**Discussion Leader:**

**Christiane Eckert**, Head of Real Estate, PBU Pädagogernes Pension

**Participants:**

**Dr. Steffen Hartmann**, Business Development & Strategy, INDUSTRIA WOHNEN GmbH  
**Dirk Jörns**, Head of Department Real Estate Clients Germany, LBBW Landesbank Baden-Württemberg  
**Michael Keune**, Managing Director, Catella Residential Investment Management GmbH  
**Immo von Homeyer**, Head of Business Development DACH, Art-Invest Real Estate Funds GmbH  
**Stefan Hellwig**, Managing Director DACH - Capital Raising & Client Relations, Heimstaden Invest GmbH

INTREAL Forum (Kino 3)

Category: ESG - Environmental, Social and Governance Management

**Presentations: Current issues in the design and implementation of ESG and NZC strategies.**

Five short presentations of 10 minutes each.

**Facilitator:**

**Alexander Hoff**, Managing Partner, Palmira Capital Partners GmbH

**Participants:**

**Ahmet Kurum**, Head of Technical Assetmanagement and Sustainable Development, Real I.S. AG  
**Alex Radler**, Project Director Berlin, ISG Deutschland GmbH  
**Laura Jockers**, Global Head of ESG, M&G Real Estate  
**Prof. Dr. Marion Peyinghaus**, Managing Director, Competence Center Process Management Real Estate (CCPMRE GmbH)  
**Alexander Hoff**, Managing Partner, Palmira Capital Partners GmbH

**Presented by**



Palmira Capital Partners

## Networking

3:45 PM - 4:30 PM | Three restaurants to choose from

### **Time for exchange and conversation**

We will be happy to welcome you to one of the locations below:

PHO Noodlebar (10:00 - 17:30 Uhr)

ZooBa (10:00 - 17:30 Uhr)

Jim Block (10:00 - 17:30 Uhr)

Catering from Waldorf Astoria (in the tent in front of the Zoopalast) (15:00 - 17:00 Uhr)

Columbia Threadneedle Real Estate Partners Forum (Kino 4)

Category: Real estate management and digitalization

**Keynote and discussion: What are the implications of EU taxonomy and ESG requirements for real estate asset and property management?**

Interfaces, new processes, stakeholder management

**Discussion leader:**

**Sandy Bierwirth-Zeussel**, Deputy Head RICS Professional Group Asset Management Germany, RICS Deutschland Limited

**Keynote:**

**Carolina von Groddeck**, Head of Germany, Savills Investment Management (Deutschland) GmbH

**Participants:**

**Jörg Thomas**, Head of Real Estate and Financing Department, Barmenia Krankenversicherung AG

**Carolina von Groddeck**, Head of Germany, Savills Investment Management (Deutschland) GmbH

**Kurt Jovy**, Head of Real Estate Product Management, Universal-Investment-Gesellschaft mbH

HANSAINVEST Forum (Kino 2)

Category: Infrastructure

**Discussion: Social and public infrastructure real estate**

What is the demand for social and public infrastructure real estate in new construction and renovation? How are investments structured? Are PPP models one way? What role does operator competence and creditworthiness play?

**Discussion Chair:**

**Horst Lieder**, Managing Director, Audere Equity GmbH

**Participants:**

**Dr. Helmut Matthey**, Lawyer and advisor to institutional investors

**Nikolas Jorzick**, Managing Director, Hamburg Team Investment Management GmbH

**Bernhard Goldmann**, Director Corporate Finance, FELLOW CAPITAL PARTNERS S.à r.l.

**Dieter Seitz**, Geschäftsführer, LHI Capital Management GmbH

**Oliver Grossmann**, CFO & Founder, NEXT Generation Invest AG

**Sponsors**



audere  
Gesellschaftsimmobilien  
GmbH

HIH Invest Forum (Kino 1)

Category: Market and use

**Discussion: Residential - niche or already mainstream**

From a manager and investor perspective, where will micro-living and mixed-use properties be in 2023?

Apartment living, co-living, senior living. New Work and Mixed-Use Concepts Still in Investment Focus? What are the advantages and disadvantages of residential and commercial concepts from an investor's point of view?

**Discussion leader:**

**Karsten Müller-Uthoff**, consultant, advisory board and supervisory board member at various asset management companies.

**Participants:**

**Frank Sievert**, Member of the Board of Management, uniVersa Lebensversicherung a.G.

**Marcus Eilers**, Head of European Residential, M&G Luxembourg S.A.

**Ali M. Asefoglul**, Executive Director / Head of Investments, Engel & Völkers Gewerbe Berlin GmbH & Co. KG

**Dr. Nicole Arnold**, Member of the Board, Commerz Real AG

INTREAL Forum (Kino 3)

Category: Depot A, secondary market and liquid investments

**Keynotes and discussion: Real estate data and its impact on active and passive equity fund strategies for REITs and real estate equities.**

An assessment by capital, asset and investment managers

**Discussion leader:**

**Dr. Dirk Rathjen**, Vorstand, Institut für Vermögensaufbau (IVA) AG

**Keynote 1: Real Estate Data as a basis for equity investments:**

**Andreas Welter**, Senior Portfolio Manager Kempen Listed Real Estate Strategy, Kempen Capital Management N.V.

**Keynote 2: Active vs. passive strategies for investing in real estate stocks and REITs**

**Andreas Lindner**, Managing Director, DF Deutsche Finance Securities GmbH

**Participants:**

**Michael Steindler**, Managing Director, DF Deutsche Finance Securities GmbH

**Andreas Welter**, Senior Portfolio Manager Kempen Listed Real Estate Strategy, Kempen Capital Management N.V.

**Claudia Reich Floyd**, Global Portfolio Manager, Hazelview Investments Inc.

5:15 PM - 6:00 PM

Columbia Threadneedle Real Estate Partners  
Forum (Kino 4)

Category: Markt und Nutzung

**Impulse lecture and discussion: Advantage Vienna**

What makes Austria's capital so attractive to investors in stormy times.

**Discussion leader:**

**Jörn Zurmühlen**, Vorstand, Real Exchange AG

**Participants:**

**Sebastian G. Nitsch**, CEO, 6B47 Real Estate Investors AG

**Guido Radlspeck**, Lead Director Valuation & Transaction Advisory, Jones Lang LaSalle SE

**Jenni Wenkel**, Vorstand, Union Investment Real Estate Austria AG

**Sponsors**



6B47 Real Estate Investors AG

HANSAINVEST Forum (Kino 2)

Category: ESG - Environmental, Social and Governance Management

**Keynote speech and discussion: Manage to ESG - decarbonisation and beyond:** making properties fit for the future with "intensive care"!

**Discussion leader:**

**Brigitte Adam**, Managing Partner, ENA EXPERTS GmbH & Co. KG Real Estate Valuation

**Keynote:**

**Steffen Glück**, Head of Sustainable Portfolio Development, Landmarken AG

**Jochen Hermanns**, Management, Stadtmarken GmbH

**Participants:**

**Daniel Werth**, Managing Director Commercial, HAMBURG TEAM Investment Management GmbH

**Steffen Glück**, Head of Sustainable Portfolio Development, Landmarken AG

**Jochen Hermanns**, Management, Stadtmarken GmbH

**Sarah Verheyen**, Member of the Management Board (COO/CIO), HAMBORNER REIT AG

**Sponsors**



Landmarken AG

INTREAL Forum (Kino 3)

Category: Depot A, secondary market and liquid investments

**Discussion: secondary market for open-ended special AIFs** Status report on supply and demand

Are contribution funds a profitable solution for institutional investors?

**Discussion leader:**

**Prof. Dr. Ulrich Nack**, Professor of General Business Administration, in particular Real Estate Management for Commercial Properties, EBZ Business School GmbH

**Participants:**

**Matthias Huesmann**, Head of Portfolio Management Real Estate, Ärzteversorgung Westfalen-Lippe

**Dr. Kaja Bader**, Head of Fund Management Real Assets, Helaba Invest Kapitalanlagegesellschaft mbH

**Dr. Sven Helmer**, MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH

**Hermann Aukamp**, Management Consultant for Institutional Investment Strategies

Evening reception of the INVESTMENTexpo  
6:30 PM - 11:00 PM | Waldorf Astoria

**Evening reception of the INVESTMENTexpo**

Join us to round off the evening.

Our cocktail reception will take place on the 1st floor of the Waldorf Astoria. In the ballroom (2nd floor) we will welcome you with delicious food.