

THE FAIR FOR REAL ESTATE INVESTMENTS

30 November and 1 December 2021 – Zoo Palast and Waldorf Astoria Berlin

Discussion
Information
Exhibition
Dialogue

PROGRAMME



AN EVENT BY

**RUECKER
CONSULT**

GLOBAL CONFERENCE PARTNER



PREMIUM PLATIN PARTNERS

MOMENI



GOLD PARTNERS



BECKEN



GARBE.
Industrial Real Estate



nuveen
A TIAA Company

SILVER PARTNERS



Deutsche Investment

GEG German Estate Group



HANSA INVEST



PROJECT Investment

SELINUS CAPITAL

EXHIBITORS



PROGRAMME PARTNERS



INTREAL

LAGRANGE



ESG AND HYGIENE PARTNERS



MEDIA- AND ASSOCIATION PARTNERS



[The Property Post]



Concept	04
Who should participate	06
Advisory Board	06
Venues	07
Participation fees	08
Programme	09

INVESTMENTexpo

The fair for Real Estate Investments

INVESTMENTexpo is the platform and the initiative for institutional real estate investors and the real estate industry when it comes to direct interaction, discussion, dialogue and the exchange

In 2020, more than 330 participants attended the **INVESTMENTexpo** at the Berlin Zoo Palace and Waldorf Astoria Hotel. 50 of the participants used the live stream on the Internet for virtual participation. In addition to the gain of information in more than 20 lecture and discussion rounds and with more than 100 speakers, the active use of the private meeting possibilities and the exchange with the trade exhibitors were the focus of the guests.



Further impressions of **INVESTMENTexpo** 2020 can be found here:

Picture gallery

[Link to follow](#)

Recording of lectures and discussions

[Link to follow](#)

Interviews with speakers and participants

[Link to follow](#)

INVESTMENTexpo is a trade fair for decision makers who discuss the opportunities and risks of equity and debt financed real estate investments as well as their management on global markets for all types of use.

INVESTMENTexpo is a fair with

- **Lectures and discussions** on the future development of real estate markets, investment products and types of use
- **Information** on current political, tax and regulatory issues
- **Exhibitors** presenting innovative solutions for the management of real estate and funds
- **Areas for spontaneous exchange** and networking
- **Bookable Meet & Greet tables** for planned personal meetings

INVESTMENTexpo gives institutional investors a broad market overview of the current offer of Alternative Investment Funds

INVESTMENTexpo also illuminates all aspects of real estate investments and their management:

Investment

- Indirect investments in Alternative Investment Funds, club deals and secondary markets
- Indirect investments in REITs and real estate shares
- Direct investments in individual properties, property portfolios and project developments
- Investments in secured project and real estate bonds
- Political framework for real estate investments
- Economic conditions and investment markets

Management

- Sustainable Corporate Governance and Environmental and Social Governance (ESG)
- Process efficiency and digitalization of property, asset and portfolio management
- Regulation, structuring and tax issues for real estate investments

Who should take part in INVESTMENTexpo?

- **Real estate investors:** Initiators of Alternative Investment Funds (AIFs), REITs, Real Estate AGs
- **Project developers and builders**
- **Institutional investors from the investment categories real estate direct, real estate indirect, real estate shares / REITs, fixed income for project and real estate bonds as well as corporate bonds of real estate companies:** insurance companies, pension funds, pension schemes, supplementary pension funds, foundations, Depot A managers, family offices
- **Service providers and consultants:** Structurers, tax consultants, auditors, lawyers, servicers, valuers, custodians, real estate agents, banks, providers of digitalization solutions, third parties, real estate investment and asset managers, property managers, software developers, PropTechs

INVESTMENTexpo offers institutional investors free attendance - alternatively, special compliance tickets can be purchased for a nominal fee

INVESTMENTexpo is organized and supported by experienced market participants

INVESTMENTexpo is an initiative by RUECKERCONSULT, a leading consultant for communication at the interface of real estate and the real estate capital markets with significant expertise in designing and organising events

INVESTMENTexpo is supported by an Advisory Board when it comes to designing the content of the event:

- **Prof. Dr. Steffen Sebastian**, Professor of Real Estate Finance, IREBS International Real Estate Business School, University of Regensburg (Chairman of the Advisory Board)
- **Hermann Aukamp**, Institutional consultant
- **Ingo Bofinger**, AFIAA Foundation for International Real Estate Investments
- **Dirk Bratschke**, Institutional Asset- und Portfolio Manager
- **Dr. Anton Buchhart**, Barmenia Versicherungsgruppe
- **Christiane Eckert**, Life Assurance Division, Danish Financial Supervisory Authority
- **Dr. Anja Hubig**, Ostsächsische Sparkasse Dresden
- **Markus Königstein**, R+V Versicherungsgruppe
- **Joachim Kumme**, Kreissparkasse Ludwigsburg
- **Maria Leitzbach**, Urlaubs- und Lohnausgleichskasse der Bauwirtschaft Zusatzversorgungskasse des Baugewerbes
- **Dr. Helmut Matthey**, Evangelischen Ruhegehaltskasse in Darmstadt (ERK)
- **Karsten Müller-Uthoff**, Institutional consultant
- **Prof. Dr. Ulrich Nack**, EBZ Business School GmbH
- **Sascha Pinger**, Versorgungswerk der Wirtschaftsprüfer und der vereidigten Buchprüfer im Lande Nordrhein-Westfalen (WPV)
- **Jan Schlüter**, Nordrheinische Ärzteversorgung (NAEV)
- **Bernd Wegener**, Ergoneon Immobilien

Film festival icon and landmark hotel as venues

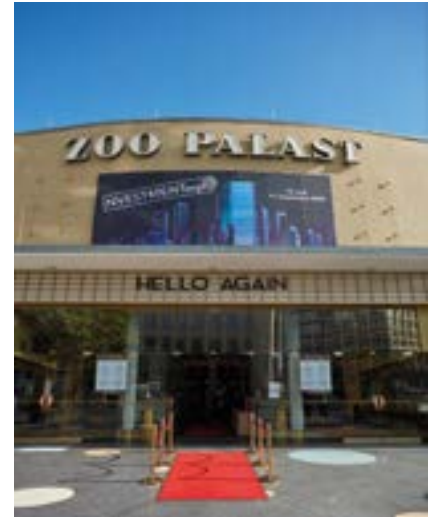
INVESTMENTexpo offers two attractions as meeting places, which are close by:

ZOO PALAST

In the historical Zoo Palast and Festival Kino of the Berlinale directly opposite the Waldorf Astoria, lectures, discussions and an exhibition will take place. It is also the meeting place for personal exchange in the Meet & Greet area.

Address:

Zoo Palast Berlin
Hardenbergstraße 29A
10623 Berlin, Germany
www.zoopalast.premiumkino.de

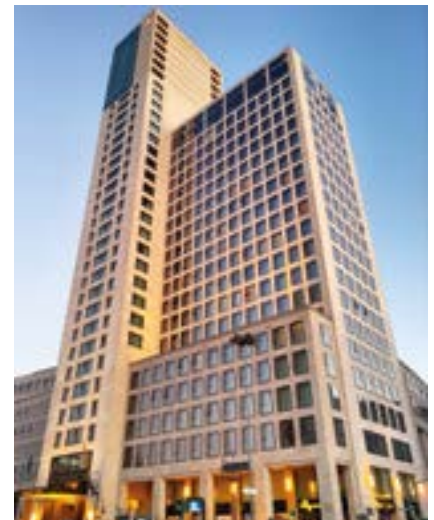


Waldorf Astoria Hotel Berlin

The Waldorf Astoria is the conference hotel with daytime restaurant and venue for the evening event of INVESTMENTexpo 2021.

Address:

Waldorf Astoria Berlin
Hardenbergstraße 28
10623 Berlin, Germany
T +49 (0)30 814 000 - 2222
www.waldorfastoriaberlin.com



Attendance fees (entrance tickets and discounts)

Entrance tickets	in euros (net)
Single ticket	€1,950
Package with three entrance tickets	€5,250
Package with five entrance tickets	€7,500
Package with ten entrance tickets	€12,500
Special quota for free participation for institutional investors (insurance companies, pension funds, foundations)	€0
Compliance tickets: For institutional investors only - entrance ticket for a nominal fee (insurance companies, pension funds, foundations)	€390

The organizer reserves the right to change the program and the room layout.

Information on discussions, lectures and breaks

In all three lecture rooms, the lectures and discussions will therefore take place throughout the day. At the same time, in the Bistro "ZooBa" of the Zoo Palast and directly opposite in the "Roca" Restaurant of the Waldorf Astoria Hotel, there will be a continuously varied range of food and drink available free of charge for all participants.

So you decide for yourself when you want to strengthen yourself or have a conversation with other participants of the **INVESTMENTexpo**.

Moderators

HIH Invest Forum in cinema 2: **Professor Dr Steffen Sebastian**,
Chair of Real Estate Finance, IREBS Institute for Real Estate Economics

INTREAL Forum in cinema 3: **Goesta Ritschewald**, Owner, Ritschewald Consultancy

TUESDAY, 30 NOVEMBER 2021

TIME	LOCATION / TYPE OF FORMAT	CONTENT
from 10:00 am	Waldorf Astoria Hotel	Registrierung (for registration is required: 2G proof (vaccinated or recovered) and a Negative Antigen Test (not older than 48 hours or directly on site at the testing station in the Waldorf Astoria Hotel))
from 10:00 am	Foyer Zoo Palast	Exhibition open, Meet & Greet
from 12:00 pm	Restaurant Roca, Waldorf Astoria Hotel	Restaurant Roca open

PROGRAMME

11:00 am - 11:15 am	Zoo Palast: HIH Invest forum (cinema 2) and INTREAL forum (cinema 3) Welcome	Welcome Professor Steffen Sebastian , Professor of real estate financing, Deputy Managing Director of IREBS International Real Estate Business School Thomas Rücker , Managing Partner, RUECKERCONSULT GmbH Video transmission: Foyer/forums (cinema halls)
11:15 am - 11:25 am	Zoo Palast: HIH Invest forum (cinema 2) and INTREAL forum (cinema 3) Networking	Introduction to the Conference App and Digital Voting Christian Stoschek , Managing Director, Dung Marketing GmbH & Co KG Video transmission: Foyer/forums (cinema halls)

TIME	LOCATION / TYPE OF FORMAT	CONTENT
11:30 am - 12:00 pm	Zoo Palast: HHH Invest forum (cinema 2) and INTREAL forum (cinema 3) Presentation	Macroeconomic developments and what they mean for the asset class of real estate Global economy, capital markets and central bank policy. What impact do institutional investors have on global investment opportunities? Are cross-border investment structures changing? Dr Cyrus de la Rubia , Chief Economist and Head of Economics, Hamburg Commercial Bank AG Video transmission: Foyer/forums (cinema halls)
12:05 pm - 12:55 pm	Zoo Palast: HHH Invest forum (cinema 2) and INTREAL forum (cinema 3) Presentation	Transactions, prices and investment goals after a year with COVID-19 Investment activities and transaction volumes after a year with COVID-19: Why are property prices increasing despite COVID-19 and mounting uncertainty? What impact does the change in the economic environment have on types of use? Which types of use are in demand and which are increasingly in decline? What will the future investment behaviour of institutional investors be like? Which types of use and regions will be in the spotlight? What has changed? What yield expectations should asset managers be working with? Presentation 1: Transaction volume and price development by type of use in Germany Dr Heike Piasecki , Branch Manager Munich, Bulwiengesa AG Presentation 2: The fund barometer - how and where institutional investors want to invest in the future Dr Sven Helmer , MRICS, CIIA, Managing Director, LAGRANGE Financial Advisory GmbH Video transmission: Foyer/forums (cinema halls)
1:00 pm - 1:40 pm	Zoo Palast: HHH Invest forum (cinema 2) and INTREAL forum (cinema 3) Key note address and interview	Social implications of the coronavirus pandemic How is the coronavirus crisis affecting inner cities, work and life in terms of society and urban development? Katharina Dienes , Fraunhofer IAO Stuttgart-Vaihingen, Team Workspace Innovation Video transmission: Foyer/forums (cinema halls)
1:00 pm - 1:40 pm	Club Kino B Supporting program	In the supporting program presented by  Asset Manager Talk: "Investor meets Asset Manager": On a Growth Path with Australia What makes the Australian real estate market stand out from an investor's perspective and how is Australia dealing with the current situation? What are the success factors of the Australian real estate market and the differences to other markets? What is the impact of the established Asian free trade zone RCEP in combination with government measures? Dr Helmut Matthey , Spokesman of the Board, Evangelische Ruhegehaltsskasse in Darmstadt (ERK), in conversation with Tobias Kotz , Executive Director, Real I.S. AG

TIME	LOCATION / TYPE OF FORMAT	CONTENT
1:40 pm - 2:40 pm		Discussion time
2:20 pm - 2:30 pm	Club Kino B Supporting program	Active break with Sebastian Finis - loosening and stretching without sweating
2:40 pm - 3:25 pm	Zoo Palast: HIH Invest forum (cinema 2) Key note address followed by discussion	Housing policy in Germany What has been the social and economic impact of two years of rent caps and similar policies? Keynote address and discussion led by: Dr Ralph Henger , Senior Economist specialising in financial and property markets, Institut der deutschen Wirtschaft Köln e.V. Panel: Enver Büyükarlan , Managing Partner, Deutsche Investment Kapitalverwaltung AG Gero Gosslar , Managing Director, ZIA Zentraler Immobilien Ausschuss e.V. Jürgen Uwira , Managing Director, Project Real Estate Trust GmbH
2:40 pm - 3:25 pm	Zoo Palast: INTREAL forum (cinema 3) Discussion with the investment committee of INVESTMENT-expo	Discussion with the INVESTMENTexpo investment committee How are investment patterns changing in terms of types of use and regions as a result of COVID-19? What investment strategies are being pursued? What is the absolute limit for returns - when do returns mean investing in property is no longer worth it? Discussion led by: Alexander Eggert , Managing Director, HIH Invest Real Estate GmbH Panel: Ingo Bofinger , Managing Director, AFIAA Foundation for International Real Estate Investments Dr Anton Buchhart , Senior Head of Department for Investments, Barmenia Versicherungsgruppe Christiane Eckert , Chief Advisor, MRICS, BSc., Life Assurance Division, Danish Financial Supervisory Authority Dr Helmut Matthey , Management Board Spokesperson, Evangelische Ruhegehaltskasse in Darmstadt (ERK) Karsten Müller-Uthoff , Management Consultant for institutional investment strategies
3:30 pm - 4:15 pm	Zoo Palast: HIH Invest forum (cinema 2) Key note address and discussion	How and where do Europeans live? Types of housing: cities versus countryside and renting versus owning, compared internationally. Where do investment opportunities arise for institutional investors? Keynote address and discussion led by: Professor Thomas Beyerle , Managing Director / Head of Group Research, Catella Property Valuation GmbH Panel: Dirk Bratschke , Institutional Asset and Portfolio Manager Matthias Huesmann , MRICS, Head of Portfolio Management Real Assets, Provinzial Asset Management GmbH Michael Keune , Managing Director, Catella Residential Investment Management GmbH Reiner Nittka , Spokesman of the Board, GBI Holding AG Oliver Priggemeyer , Chief Executive Officer, Hamburg Trust-Gruppe

TIME	LOCATION / TYPE OF FORMAT	CONTENT
3:30 pm - 4:15 pm	Zoo Palast: INTREAL forum (cinema 3) Discussion	<p>Investment strategies - equities, AIFs, or fixed income?</p> <p>Property shares and REITs – do equities offer more favourable starting prices for property investments than direct investments or funds? Comparison of property shares: US, UK, Asia, Europe, Germany. Where are there premiums and discounts on the NAV and value potential? What dividend yields are generated? Are secondary markets for AIFs or fixed-income real estate investments a better alternative?</p> <p>Discussion led by: Egbert Nijmeijer, Co-Head Real Assets, Kempen Capital Management N.V.</p> <p>Panel: Professor Stephan Bone-Winkel, Managing Partner, CEOS Investment GmbH Heiko Böhnke, Management Board Member, Real Exchange AG REAX Eberhard Haug, Director Asset Management – Liquid Assets, Dept. Finance, M&A and Investor Relations, EnBW Energie Baden-Württemberg AG Esther Heilmann, Managing Director/Head of Capital Markets DACH, SIG-NA Financial Services Germany GmbH Joachim Kumme, Department Director Proprietary Investments, Kreissparkasse Ludwigsburg</p>
4:15 pm - 5:15 pm		Tea time - discussion time
5:00 pm - 5:10 pm	Club Kino B Supporting program	Active break with Sebastian Finis - loosening and stretching without sweating
5:15 pm - 6:00 pm	Zoo Palast: HIH Invest forum (cinema 2) Presentation and discussion	<p>Office investment markets in Europe after a year with COVID-19</p> <p>Where do opportunities arise for counter-cyclical investments or are office investments no longer worth the risk? Are there differences between various European countries?</p> <p>Keynote address and discussion led by: Sebastiano Ferrante, Deputy Head Europe / Head of Italy, PGIM Real Estate Germany AG</p> <p>Panel: Carsten Czarnetzki, Country Head Spain & Managing Director Fund Management, AEW Europe Felix Meyen, Head of Transaction Management Germany, HIH Invest Real Estate GmbH Sascha Pinger, Managing Director, Versorgungswerk der Wirtschaftsprüfer und vereidigten Buchprüfer Nordrhein-Westfalen (WPV) Carolina von Groddeck, Managing Director & Head of Germany, Savills Fund Management GmbH Daniel Werth, Managing Director Commercial, HAMBURG TEAM Investment Management GmbH</p>

TIME	LOCATION / TYPE OF FORMAT	CONTENT
5:15 pm - 6:00 pm	Zoo Palast: INTREAL forum (cinema 3) Interview	<p>Do we need a new digitalisation culture in the real estate industry? Is insular thinking causing us to miss out on the opportunities of big data management? Where are the challenges and boundaries between data sharing and the pursuit of uniform data structures? Do we need an investment culture that is not just limited to bricks and instead invests in digitalisation companies to develop sector standards? What can we learn from other sectors?</p> <p>Discussion led by: Erik Marienfeldt, Managing Director, HIH Real Estate GmbH</p> <p>Panel: Alexander Betz, Member of the Management Board, CDO, Patrizia AG Dr. Gunnar Gombert, Head of Sales & Business Development Germany, Member of the Operations Board Germany, Jones Lang LaSalle SE Richard Gerritsen, Regional Director, Yardi Systems GmbH Marco Hofmann, Head of LOB Real Estate Management, SAP Product Engineering, SAP SE Dr Markus Wiedenmann, CEO, Art-Invest Real Estate Management GmbH & Co. KG</p>
6:05 pm - 6:45 pm	Zoo Palast: HIH Invest forum (cinema 2) Interview	<p>Office space planning - where is it heading? Between corporate real estate management, human resources and digitalisation in the pandemic: What are the consequences for location strategies, space concepts and lease agreements? Can offices be transformed into labs or housing?</p> <p>Discussion led by: Professor Dr Matthias Thomas, Senior Director Institutional Sales, Real Exchange AG (REAX)</p> <p>Panel: Christian Bock, Managing Director, GEG German Estate Group GmbH Dr Hanjo Hautz, Managing Director, MOMENI Holding GmbH Markus Königstein, Head of Real Estate, R+V Versicherungsgruppe Rainer Komenda, Head of Department Real Estate Investment Management, Bayerische Versorgungskammer Frank Schäfer, Managing Director, Peakside Capital Advisors GmbH</p>
6:05 pm - 6:45 pm	Zoo Palast: INTREAL forum (cinema 3) Presentation and discussion	<p>Digitalisation and data management Cost transparency and cost optimisation in funds. How can digitalisation and process efficiency be used to reduce costs at transaction, property management and fund level? What unused returns potential can realistically be leveraged? Are ESG-compliant investments pushing up transaction costs? More digitalisation creates transparency and helps to efficiently implement regulatory requirements (e.g. Prudent Person Principle).</p> <p>Keynote address and discussion led by: Professor Ulrich Nack, University Lecturer, EBZ Business School</p> <p>Panel: Marko Broschinski, Managing Director, easol GmbH Anna-Lena Budde, Deputy Managing Director, Head of Investments, Norddeutsche Kirchliche Versorgungskasse (NKVK) Dr Helmut Matthey, Management Board Spokesperson, Evangelische Ruhegehaltskasse in Darmstadt (ERK) Ludger Wibbeke, Managing Director, HANSAINVEST Hanseatische Investment-GmbH</p>

PROGRAMME

TIME	LOCATION / TYPE OF FORMAT	CONTENT
6:05 pm - 6:45 pm	Club Kino B Supporting program	<p>In the supporting program presented by</p>  <p>Three months after the federal election - the government program from a real estate and tax point of view. Alexander Lehen and Dr Wolfgang Scholl, Partner, Arnecke Sibeth Dabelstein Rechtsanwälte Steuerberater Partnerschaftsgesellschaft mbB</p>

END OF THE DAY		
from 7:00 pm	Waldorf Astoria Hotel	Drinks and dinner

WEDNESDAY 1 DECEMBER 2021

TIME	LOCATION / TYPE OF FORMAT	CONTENT
from 9:00 am	Restaurant Roca im Waldorf Astoria Hotel	Restaurant Roca open
8:45 am	Foyer Zoo Palast	Exhibitions open, Meet & Greet

PROGRAMME

9:15 am - 10:00 am	<p>Zoo Palast: HIH Invest forum (cinema 2)</p> <p>Presentation and interview</p>	<p>Logistics properties undergoing change due to the pandemic? Will it affect locations, design and functions? Which logistics properties will be more sought after and which will become obsolete? What role does digitalisation play in the logistics sector?</p> <p>Discussion led by: Dr Thomas Steinmüller, Board of Directors, CapTen AG</p> <p>Panel: Hermann Aukamp, Institutional consultant Matthias Düsing, Senior Research Analyst, Logistics Specialist, Savills Investment Management (Germany) GmbH Jan Dietrich Hempel, Managing Director, Garbe Industrial Real Estate GmbH Martina Malone, Managing Director, Head of Global Capital Raising, Prologis Private Capital UK Limited Frank Sievert, Member of the Board of Directors, uniVersa Krankenversicherung a.G.</p>
9:15 am - 10:00 am	<p>Zoo Palast: INTREAL forum (cinema 3)</p> <p>Presentation</p>	<p>Insights into current legal issues</p> <p>Presentation 1: The Fund Location Act - new vehicles and structuring options for managers and investors Frank Müller, Lawyer/Partner, McDermott Will & Emery Rechtsanwälte Steuerberater LLP presented by: </p> <p>Presentation 2: The Green Deal: legal background, structure and implementation. Impact of the EU's Green Deal regulation on property investment Dennis Kunschke, Partner, DLA Piper UK LLP </p>

TIME	LOCATION / TYPE OF FORMAT	CONTENT
10:05 am - 10:50 am	Zoo Palast: HIH Invest forum (cinema 2) Discussion	<p>Between conversion, transformation and revitalization: Using value add strategies to convert old Wwalls into new uses.</p> <p>How can industrial and corporate real estate that is no longer needed be developed into modern commercial, business and office parks? What opportunities exist to convert surplus office space into residential uses or inner-city labs? Do derelict sites offer the opportunity for new urban quarters? Where are opportunities for inner-city redensification?</p> <p>Discussion led by: Thorsten Hollstein, Managing Director, CR Investment Management GmbH</p> <p>Panel: Philipp Braunfels, COO of Jamestown Europe, Jamestown US-Immobilien GmbH Holger Matheis, FRICS, Speaker of the Board, Beos AG Sonja Petersen, CIO, Deutsche Industrie REIT AG Tino Rübsam, MRICS, Head of Asset Management, Cresco Projektentwicklungs GmbH Bernd Wegener, FRICS, Managing Director, Ergoneon Immobilien</p>
10:05 am - 10:50 am	Zoo Palast: INTREAL forum (cinema 3) Discussion	<p>Which asset classes are still available to banks for proprietary trading?</p> <p>Interest is dead, but how much property can balance sheets take?</p> <p>Discussion led by: Tobias Kotz, Executive Director, Real I.S. AG</p> <p>Panel: Carsten Demmler, Managing Director, HIH Invest Real Estate GmbH Daniel Gerth, Depot A - Management, Sparkasse Mittelsachsen Dr. Anja Hubig, Direktorin Treasury, Ostsächsische Sparkasse Dresden Christoph Schulte, Team Leader Treasury, Pax-Bank eG</p>
10:50 am - 11:50 am		Discussion time
11:50 am - 12:35 pm	Zoo Palast: HIH Invest forum (cinema 2) Presentation and discussion	<p>Hotels and short-stay living - shaken by COVID-19?</p> <p>What has happened with occupancy rates under accommodation models during the pandemic? Are there already indications of insolvencies and are there international differences in Europe? How are operators, hotel funds managers and investors responding in the current situation? Are counter-cyclical investments the right Key note address and discussion led by: Martin Schaffer, MRICS, Partner, MRP Consult GmbH strategy now?</p> <p>Panel: Dr Jörg Frehse, Managing Partner, MHP Hotel Group Dr. Dirk Krupper, Managing Director, Helaba Invest Kapitalanlagegesellschaft mbH Matthias Lowin, Managing Director, Feuring Hotelconsulting GmbH</p>

TIME	LOCATION / TYPE OF FORMAT	CONTENT
		<p>Maximilian Ludwig, MRICS, Head of Asset Management Retail, Hotel & Logistik, Real I.S. AG</p> <p>Heinz Wehrle, MRICS, Managing Director Hotel Investments, VALUES. REAL ESTATE / Managing Partner, Horwath HTL</p>
11:50 am - 12:35 pm	<p>Zoo Palast: INTREAL forum (cinema 3)</p> <p>Case study, presentation and interview</p>	<p>Case studies of property strategies in banks' own securities accounts management</p> <p>What different approaches between direct and indirect investment are being pursued?</p> <p>Discussion led by:</p> <p>Dominik Barton, Managing Partner (CEO), Barton Group</p> <p>Short presentations by:</p> <p>Joachim Kumme, Head of Department for Own-Account Investments, Kreissparkasse Ludwigsburg</p> <p>Kai-Uwe Schlißke, Deputy member of the Board of Management, Sparkasse Fürth</p> <p>Manfred Schmauser, Head of Treasury and Proprietary Investments, Sparkasse Nürnberg</p>
12:40 pm - 1:30 pm	<p>Zoo Palast: HIH Invest forum (cinema 2)</p> <p>Discussion</p>	<p>What forms of retail are the winners and losers of COVID-19?</p> <p>How are buying habits changing? Where does retail have to reinvent itself?</p> <p>Discussion led by:</p> <p>Susanne Klaußner, MRICS, Managing Director, DIR Deutsche Investment Retail GmbH</p> <p>Panel:</p> <p>Jürgen Faltenbacher, Expansion Süd, Kaufland Dienstleistung GmbH & Co. KG</p> <p>Manuel Jahn, Head of Business Development, Habona Invest GmbH</p> <p>Thomas Pfeiffer, Managing Director, Norddeutsche Kirchliche Versorgungskasse (NKVK)</p> <p>Michael Rybak, Managing Director, Dirk Rossmann GmbH</p> <p>Jan Schlüter, Head of Real Estate Department, Nordrheinische Ärzteversorgung</p>
12:40 pm - 1:30 pm	<p>Zoo Palast: INTREAL forum (cinema 3)</p> <p>Impulse lecture and discussion</p>	<p>ESG at the heart of investment strategy - ONE</p> <p>What ESG funds are available on the market? Who prepares ESG funds? What is the difference between strategy funds and impact funds?</p> <p>Keynote address and discussion led by:</p> <p>Michael Schneider, Managing Director, INTREAL International Real Estate Kapitalverwaltungsgesellschaft mbH presented by:</p> <p>INTREAL</p> <p>Panel:</p> <p>Michael Denk, Managing Director, Quadoro Investment GmbH</p> <p>Xavier Jongen, Managing Director, Catella Residential Investment Management GmbH</p> <p>Christina Ofschonka, Managing Director, Head of Core Funds, Germany, AEW Europe</p> <p>Claus P. Thomas, CEO, BNP Paribas Real Estate Investment Management Germany GmbH</p> <p>Tanja Volksheimer, Senior Portfolio Manager, Real Estate, Europe, Nuveen Real Estate</p>

TIME	LOCATION / TYPE OF FORMAT	CONTENT
1:35 pm - 2:25 pm	Zoo Palast: HIH Invest forum (cinema 2) Discussion	<p>Discount stores, supermarkets, retail centres, big-box retail, high street or shopping centres?</p> <p>What types of retail offer the best future prospects as an investment product?</p> <p>Discussion led by: Jörn Burghardt, Managing Director, GPEP GmbH</p> <p>Panel: Andreas Freier, Board of Directors, GRR AG Karoline Nader-Gräff, Global Investments and Divestments Manager, Expansion & Development, Ingka Centres Services AB Dr Anja Hubig, Director Treasury, Ostsächsische Sparkasse Dresden Gerhard Lehner, Managing Director & Head of Fund Management Germany, Savills Investment Management (Germany) GmbH Professor Dr Gerd Merke, Board of Directors, Zusatzversorgungskasse des Steinmetz- und Steinbildhauerhandwerks VVaG</p>
1:35 pm - 2:25 pm	Zoo Palast: INTREAL forum (cinema 3) Interview	<p>ESG at the heart of investment strategy - TWO</p> <p>How is ESG taken into account and reflected in the investment process? How much progress has been made on transparency and taxonomy by asset managers? What measures are being implemented for "E", "S" and "G"? Does sustainable investment in upgrading property after the purchase secure future returns?</p> <p>Presented and discussion led by: Simon Behr, Managing Director, GBI Capital GmbH presented by:</p>  <p>Panel: Michael Amann, Managing Director, Becken Invest GmbH Christine Fritz, Portfolio Manager, PGIM Real Estate Germany AG Alexander Happ, Managing Director, ASSIDUUS Development GmbH Jan Dietrich Hempel, Managing Director, Garbe Industrial Real Estate GmbH Dieter Seitz, Managing Director, LHI Capital Management GmbH</p>

CLOSING		
2:25 pm - 2:30 pm	Zoo Palast: HIH Invest forum (cinema 2) and INTREAL forum (cinema 3)	<p>Recap and closing remarks Professor Steffen Sebastian, Professor of real estate financing, Deputy Managing Director of IREBS International Real Estate Business School Thomas Rücker, Managing Partner, RUECKERCONSULT GmbH</p> <p>Video transmission: Foyer/forums (cinema halls)</p>
2:30 pm		END OF INVESTMENTexpo

Contact

RUECKERCONSULT GmbH
Wallstraße 16
10179 Berlin, Germany
T +49 (0)30 28 44 987-3
F +49 (0)30 28 44 987-99
investmentexpo@rueckerconsult.de
www.rueckerconsult.de
www.investmentexpo.de
www.investmentexpo-virtuell.de

Registration

Sign up easily on our website at
www.investmentexpo.de
or simply send us an e-mail to
investmentexpo@rueckerconsult.de

For institutional investors

(insurers, pension funds, pension schemes, own securities accounts)

We have complementary and, upon request, discounted tickets for institutional investors. If you are interested, please contact Thomas Rücker directly at ruecker@rueckerconsult.de

Venue

Waldorf Astoria Berlin

Hardenbergstraße 28
10623 Berlin, Germany
T +49 (0)30 814 000 - 2222
www.waldorfastoriaberlin.com

Zoo Palast Berlin

Hardenbergstraße 29A
10787 Berlin Charlottenburg, Germany
T +49 (0)180 5222 966
www.zoopalast.premiumkino.de

Hotel allotment

Limited number of rooms reserved at the Waldorf Astoria Berlin under „INVESTMENTexpo“

King Junior Room and Deluxe Room á 320 EUR per night
Junior Suite á 420 EUR per suite and night
Tower Suite 920 EUR per suite and night

All prices include tax for single use and include breakfast.
In case of double use, a surcharge of 25 EUR per room and night will be charged.